

Citi Concepts Award Prices

Washington DC, Virginia, Maryland - HOURLY RATE MATRIX			
Description of Services	Unit of Issue	GSA Price	GSA Discount
Sedan	Hourly (3 hour Minimum)	\$63.47	33.19%
SUV	Hourly (3 hour Minimum)	\$76.57	30.39%
12 Passenger Van	Hourly (4 hour Minimum)	\$62.47	24.28%
15 Passenger Van	Hourly (4 hour Minimum)	\$70.53	14.52%
21 Passenger Bus	Hourly (4 hour Minimum)	\$80.60	13.80%
24 Passenger Bus	Hourly (4 hour Minimum)	\$85.64	8.41%
28 Passenger Bus	Hourly (4 hour Minimum)	\$85.64	22.15%
32 Passenger Bus	Hourly (4 hour Minimum)	\$95.71	20.90%
47 Passenger Bus	Hourly (5 hour Minimum)	\$110.83	17.91%
55 Passenger Bus	Hourly (5 hour Minimum)	\$128.61	14.26%
Nationwide (not including VA, MD, DC) - HOURLY RATE MATRIX			
Description of Services	Unit of Issue	GSA Price	GSA Discount
Sedan	Hourly (3 hour Minimum)	\$63.00	33.68%
SUV	Hourly (3 hour Minimum)	\$78.00	29.09%
12 Passenger Van	Hourly (3 hour Minimum)	\$70.00	15.15%
15 Passenger Van	Hourly (3 hour Minimum)	\$73.00	11.52%
21 Passenger Bus	Hourly (3 hour Minimum)	\$87.00	6.95%
24 Passenger Bus	Hourly (3 hour Minimum)	\$87.00	6.95%
28 Passenger Bus	Hourly (3 hour Minimum)	\$95.00	13.64%
32 Passenger Bus	Hourly (3 hour Minimum)	\$105.00	13.22%
47 Passenger Bus	Hourly (3 hour Minimum)	\$120.00	11.11%
55 Passenger Bus	Hourly (3 hour Minimum)	\$133.00	11.33%
***All prices include IFF Rate Fee.			

Washington DC, Virginia, Maryland - TRANSFER RATE MATRIX			
Description of Services	Unit of Issue	GSA Price	GSA Discount
Sedan	Transfer	\$132.00	53.68%
SUV	Transfer	\$205.00	37.88%
12 Passenger Van	Transfer	\$249.86	24.28%
15 Passenger Van	Transfer	\$282.10	14.52%
21 Passenger Bus	Transfer	\$311.00	16.84%
24 Passenger Bus	Transfer	\$336.00	10.16%
28 Passenger Bus	Transfer	\$342.55	22.15%
32 Passenger Bus	Transfer	\$382.85	20.90%
47 Passenger Bus	Transfer	\$500.00	25.92%
55 Passenger Bus	Transfer	\$643.04	14.26%
***Prices ONLY APPLY for IAD/BWI/DCA Airports. Transfers rates apply only to pick up and drop off locations within the Washington DC Metropolitan Area. All prices include all costs plus IFF Rate Fee.			

Labor Categories			
Labor Category	Unit of Issue	GSA Price	GSA Discount
Project/Contract Manager	Hourly	\$44.25	11.50%
Project/Contract Coordinator	Hourly	\$37.40	6.50%
Dispatcher	Hourly	\$30.10	14.00%
Driver CDL	Hourly	\$30.66	4.19%
Driver Non CDL	Hourly	\$28.95	3.50%
On=Site Greeter	Hourly	\$30.65	12.43%
Maintenance/Fueling Supervisor	Hourly	\$35.95	10.13%
*** Labor Category prices are based on the Washington DC Metro Area Wage Determination and Health and Welfare. Prices may adjust based on State and Jurisdiction of place of performance. Prices include IFF			

ACCESSORIAL SERVICES			
Assessorial Services Description	Unit of Issue	GSA Price	GSA Discount
Fuel Surcharge	Total Value of Contract	3.00%	50%
Gratuity	Total Value of Contract	6.00%	40%
Parking	Daily - Per Itinerary	Per Itinerary	N/A
Tolls	Daily - Per Itinerary	Per Itinerary	NA
Hotel	Daily - Per Itinerary	Per Diem	NA
Permits	Daily - Per Itinerary	Per Itinerary	NA
Additional Driver Fee	Daily - Per Itinerary	\$225.00	10.00%
Additional Stop	Daily - Per Itinerary	\$25.00	28.57%

Policies:

- Airport parking fees, tolls and other fees priced out
- Fuel Surcharge only applies if cost of fuel exceeds \$3.00
- Charges are based on one hour increments. Grace period of fifteen minutes allowed.
- Wait time for domestic flights: 30 minutes, Wait time for International Flights: 60 minutes. Overage will apply after the wait period is exceeded
- Point to Point is charged at the minimum rate.
- Out of Town charters over 100 mile radius are charged at \$4.95 per mile. Prices based on itinerary.
- Rates are set for net price, local us within 100 mile radius from garaging address.
- Cancellations made within 48 hours will be charged a minimum for each category and will be applied on a case by case basis
- Prices represent at least 10% discount over MFC Commercial Prices
- Cancellation Policies: Payments are nonrefundable if charter is cancelled with 72 hours.
- Additional Driver Fee: Applies to charter that require 10 plus hours of driving and more than 15 hours of on-duty. DOT Regulations.